

WASHINGTON STATE DEPARTMENT OF REVENUE



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Taxable Retail Sales Flat for Second Quarter 2002

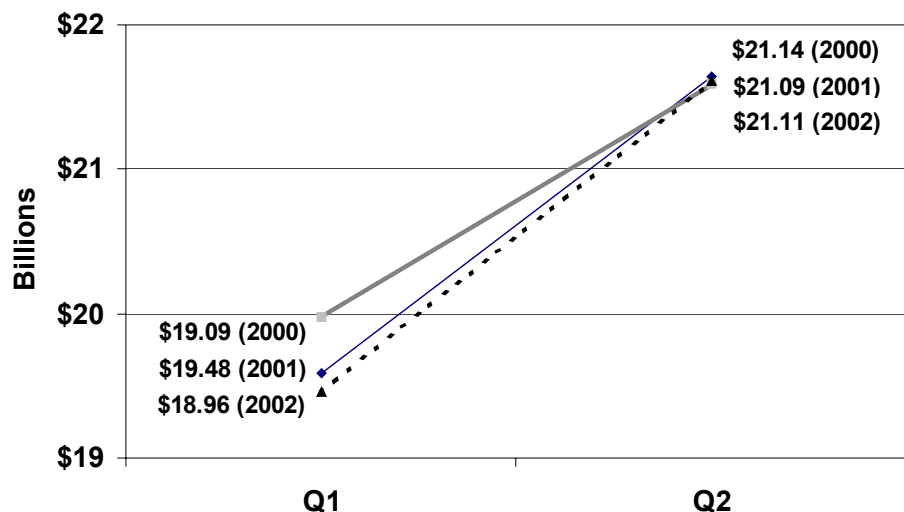
OLYMPIA, Wash., Oct. 9, 2002 — Overall taxable retail sales were flat for the second quarter of 2002, although retail trade showed moderate growth, according to the Quarterly Business Review issued by the Washington State Department of Revenue.

Washington businesses reported \$21.11 billion in taxable retail sales from April through June, 0.1 percent higher than the \$21.09 billion reported for the second quarter of 2001. Retail trade, a subset of all sales that

tracks sales by retail outlets and excludes such volatile sectors as contracting, was up 2.8 percent, at \$10.9 billion compared to \$10.6 billion last year.

King County posted a 3.5 percent loss in taxable retail sales and a 2 percent loss in retail trade. Snohomish

Statewide Taxable Retail Sales



County was down 0.1 percent overall but up 1.7 percent in retail trade. Pierce County was up 5 percent overall and 7.9 percent in retail trade. In Eastern Washington, Spokane County was flat overall but up 4.8 percent in retail trade.

Some counties posted strong results. Grays Harbor was up 28.9 percent overall and 3.1 percent in retail trade; Douglas County was up 20.5 percent overall and 23.6 percent in retail trade, and Island County was up 11.6 percent and 9.4 percent, respectively.

Among cities, Seattle was down 3.7 percent overall and off 2.7 percent in retail trade. Everett was down 4.4 percent overall but up 1.3 percent in retail trade. Tacoma was up 0.8 percent overall and up 5.7% in retail trade. Spokane was down 0.5 percent overall but up 3.7 percent in retail trade.

Lacey turned in a 23.6 percent increase in overall sales and an 8.5 percent increase in retail trade. Oak Harbor jumped 17.6 percent 11.3 percent respectively, and Bremerton was up 13.2 percent and 19.4 percent. Bremerton's strong showing was due in large part to a 42.2 percent increase in sales by new and used car dealers.

Complete results for all counties and cities, including breakdowns of sales by industry sector, are available online at <http://dor.wa.gov>. Go to the quarterly business reviews in the statistical reports section. Use the "create quarterly business reviews" function at http://dor.wa.gov/content/Statistical_Reports/qbrSearch/stats_QBRData.asp. Note that you can compare industry-level data by creating separate tables for the second quarters of 2002 and 2001

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TAXABLE RETAIL SALES BY COUNTY

All Taxable Retail Sales*

Retail Trade Only**

(\$000) add three digits to all figures

	2nd Quarter 01	2nd Quarter 02	Change	2nd Quarter 01	2nd Quarter 02	Change
Adams	\$43,679	\$39,029	-10.6%	\$14,665	\$16,567	13.0%
Asotin	36,295	\$34,260	-5.6%	22,554	\$22,319	-1.0%
Benton	452,114	\$480,981	6.4%	247,948	\$281,215	13.4%
Chelan	256,936	\$265,606	3.4%	127,373	\$131,577	3.3%
Clallam	171,959	\$171,644	-0.2%	94,753	\$99,282	4.8%
Clark	834,619	\$870,998	4.4%	409,789	\$430,006	4.9%
Columbia	6,080	\$6,333	4.2%	2,196	\$2,437	11.0%
Cowlitz	267,171	\$274,671	2.8%	146,308	\$151,037	3.2%
Douglas	65,092	\$78,429	20.5%	36,702	\$45,380	23.6%
Ferry	7,553	\$7,426	-1.7%	3,168	\$3,108	-1.9%
Franklin	170,496	\$178,607	4.8%	75,539	\$81,920	8.4%
Garfield	3,917	\$3,578	-8.7%	1,299	\$1,364	5.0%
Grant	199,222	\$196,804	-1.2%	88,393	\$91,898	4.0%
Grays Harbor	163,111	\$210,176	28.9%	90,757	\$93,558	3.1%
Island	136,659	\$152,464	11.6%	62,597	\$68,494	9.4%
Jefferson	65,891	\$66,686	1.2%	27,466	\$30,082	9.5%
King	8,927,279	\$8,613,459	-3.5%	4,143,472	\$4,059,436	-2.0%
Kitsap	615,451	\$638,036	3.7%	377,761	\$415,684	10.0%
Kittitas	94,289	\$96,037	1.9%	47,786	\$51,866	8.5%
Klickitat	130,108	\$41,874	-67.8%	8,652	\$10,998	27.1%
Lewis	243,571	\$260,399	6.9%	109,934	\$111,489	1.4%
Lincoln	17,051	\$15,649	-8.2%	6,220	\$6,095	-2.0%
Mason	85,625	\$91,438	6.8%	47,985	\$47,529	-1.0%
Okanagan	83,231	\$80,403	-3.4%	42,380	\$44,969	6.1%
Pacific	33,895	\$35,850	5.8%	15,446	\$16,351	5.9%
Pend Oreille	12,240	\$13,223	8.0%	5,002	\$5,805	16.1%
Pierce	2,090,433	\$2,195,914	5.0%	1,165,867	\$1,257,993	7.9%
San Juan	68,833	\$72,414	5.2%	22,039	\$26,534	20.4%
Skagit	444,596	\$450,906	1.4%	272,872	\$291,711	6.9%
Skamania	15,660	\$14,275	-8.8%	3,035	\$2,704	-10.9%
Snohomish	1,950,623	\$1,948,262	-0.1%	1,095,114	\$1,113,899	1.7%
Spokane	1,406,685	\$1,407,259	0.0%	764,572	\$801,350	4.8%
Stevens	57,521	\$57,942	0.7%	30,705	\$31,460	2.5%
Thurston	657,724	\$716,566	8.9%	364,489	\$392,418	7.7%
Wahkiakum	4,376	\$3,645	-16.7%	1,380	\$1,311	-5.0%
Walla Walla	138,350	\$135,249	-2.2%	64,345	\$65,318	1.5%
Whatcom	523,071	\$549,895	5.1%	284,426	\$300,422	5.6%
Whitman	80,990	\$76,673	-5.3%	32,550	\$32,407	-0.4%
Yakima	526,779	\$557,752	5.9%	287,840	\$301,490	4.7%
TOTALS	\$21,089,175	\$21,110,815	0.1%	\$10,645,377	\$10,939,483	2.8%

*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

**Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

TAXABLE RETAIL SALES BY SELECTED CITIES

	All Taxable Retail Sales*			Retail Trade Only**		
	(\$000) add three digits to all figures					
	2nd Quarter 01	2nd Quarter 02	Change	2nd Quarter 01	2nd Quarter 02	Change
Aberdeen	\$80,907	85,982	6.3%	\$57,818	\$59,047	2.1%
Auburn	356,012	352,948	-0.9%	202,534	184,678	-8.8%
Bellevue	1,060,152	994,374	-6.2%	584,385	553,922	-5.2%
Bellingham	356,501	377,009	5.8%	212,959	228,624	7.4%
Bremerton	139,097	157,469	13.2%	90,547	108,090	19.4%
Camas	32,047	35,744	11.5%	9,734	10,800	11.0%
Centralia	59,635	57,118	-4.2%	35,516	34,938	-1.6%
Chehalis	67,817	70,523	4.0%	46,689	49,750	6.6%
Colville	32,933	32,982	0.1%	22,033	22,425	1.8%
Des Moines	45,582	40,144	-11.9%	23,433	23,610	0.8%
Edmonds	117,382	115,165	-1.9%	73,616	72,125	-2.0%
Ellensburg	65,012	65,234	0.3%	35,313	38,969	10.4%
Everett	530,711	507,203	-4.4%	283,860	287,621	1.3%
Federal Way	274,182	294,057	7.2%	179,086	186,374	4.1%
Fife	139,299	154,460	10.9%	88,692	100,450	13.3%
Issaquah	242,290	247,468	2.1%	142,942	156,173	9.3%
Kelso	46,434	50,151	8.0%	30,091	29,764	-1.1%
Kennewick	264,523	286,239	8.2%	172,235	189,560	10.1%
Kent	549,767	529,921	-3.6%	218,737	214,164	-2.1%
Kirkland	320,951	309,353	-3.6%	175,423	175,507	0.0%
Lacey	121,950	150,689	23.6%	68,319	74,135	8.5%
Longview	152,847	162,716	6.5%	88,845	93,834	5.6%
Lynnwood	414,865	403,485	-2.7%	293,499	295,270	0.6%
Marysville	99,644	97,483	-2.2%	54,600	53,302	-2.4%
Mercer Island	68,347	59,291	-13.2%	12,912	12,345	-4.4%
Moses Lake	99,406	97,665	-1.8%	57,028	53,819	-5.6%
Mount Vernon	107,052	119,008	11.2%	71,320	80,430	12.8%
Mountlake Terrace	39,032	30,389	-22.1%	14,017	13,475	-3.9%
Oak Harbor	59,048	69,468	17.6%	38,319	42,656	11.3%
Olympia	355,984	360,676	1.3%	213,358	231,166	8.3%
Omak	24,077	25,004	3.8%	18,211	19,606	7.7%
Pasco	152,432	160,895	5.6%	71,813	78,177	8.9%
Port Angeles	62,824	63,108	0.5%	34,337	36,083	5.1%
Port Townsend	33,959	33,898	-0.2%	17,249	17,347	0.6%
Pullman	59,157	52,727	-10.9%	25,358	25,094	-1.0%
Puyallup	317,488	344,687	8.6%	234,981	252,551	7.5%
Redmond	412,860	386,966	-6.3%	179,228	157,662	-12.0%
Renton	433,743	404,842	-6.7%	238,516	238,151	-0.2%
Richland	135,008	150,388	11.4%	60,905	75,528	24.0%
SeaTac	210,253	225,439	7.2%	35,432	32,785	-7.5%
Seattle	3,273,856	3,152,832	-3.7%	1,338,207	1,302,059	-2.7%
Shelton	39,528	41,589	5.2%	26,439	27,220	3.0%
Spokane	780,146	776,186	-0.5%	409,895	425,206	3.7%
Sunnyside	50,635	55,420	9.4%	33,231	32,948	-0.9%
Tacoma	843,131	849,756	0.8%	457,007	483,270	5.7%
Tukwila	454,746	405,341	-10.9%	276,553	275,071	-0.5%
Vancouver	469,159	479,238	2.1%	244,153	249,212	2.1%
Walla Walla	107,450	101,168	-5.8%	53,845	53,367	-0.9%
Wenatchee	150,938	159,674	5.8%	83,738	87,010	3.9%
Yakima	286,155	308,105	7.7%	161,777	174,336	7.8%

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